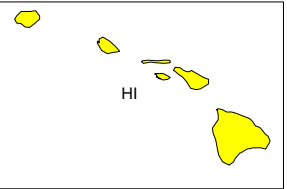
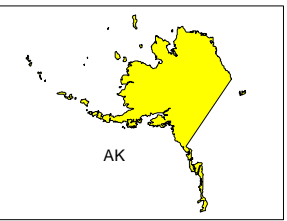
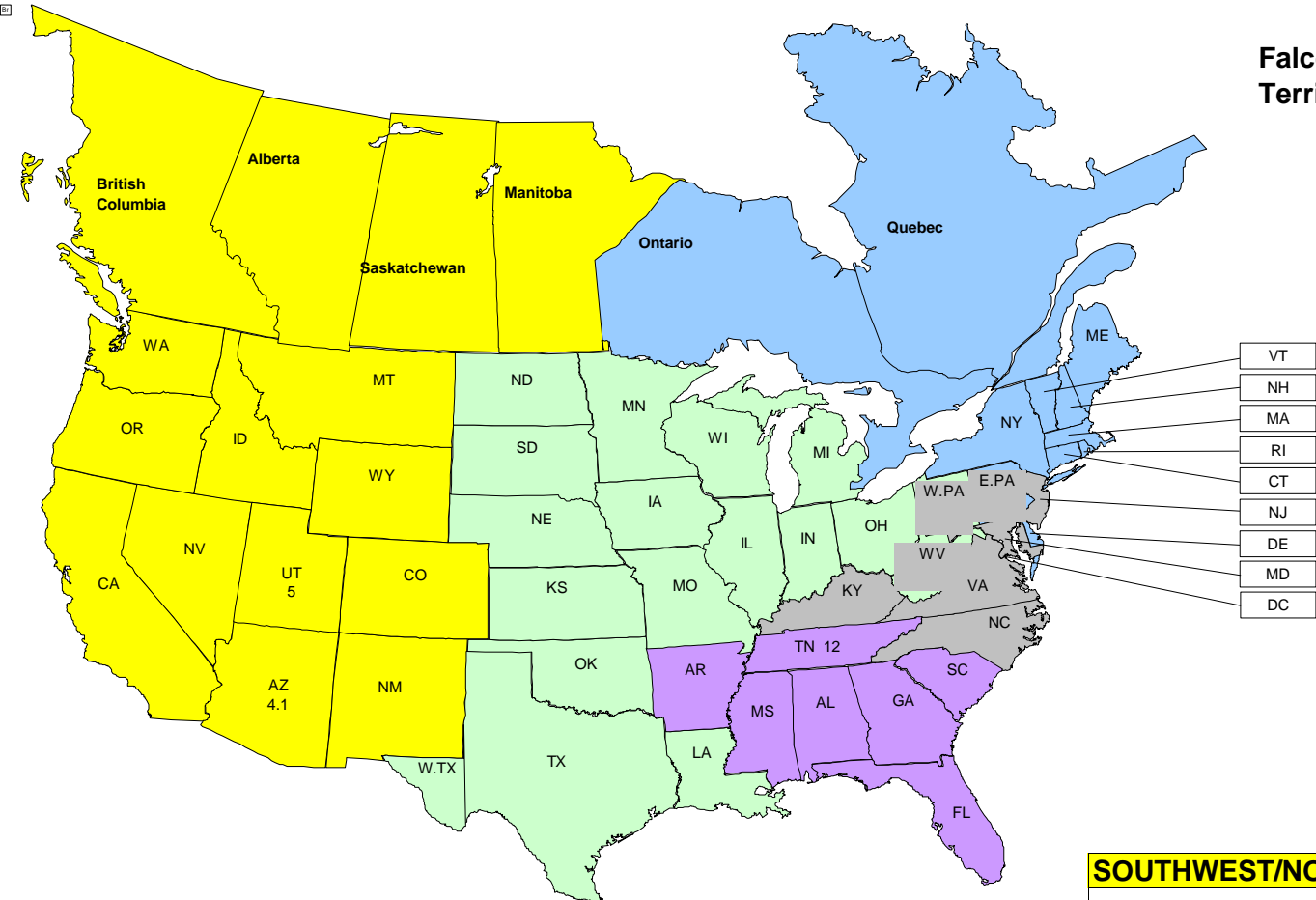


**Falcon Sales Territory**



<b>SOUTHWEST/NORTHWEST</b>
Ian Mikles / Bruce Featherston
<b>CENTRAL</b>
Dave Kusch
<b>SOUTHEAST</b>
Joe Nadglowski
<b>MID-ATLANTIC</b>
Bill Schoonmaker
<b>NORTHEAST</b>
Brian Flynn

## FALCON SALES TERRITORY

Southwest/Northwest		Central	Northeast	Mid-Atlantic	Southeast
Ian Mikles (480) 829-1100 Office (480) 829-7648 Fax (480) 250-0564 Cell <a href="mailto:ian@falconelec.com">ian@falconelec.com</a>	Bruce Featherston (310) 670-0803 Office (310) 670-0515 Fax <a href="mailto:bruce@falconelec.com">bruce@falconelec.com</a>	Dave Kusch (708) 895-6629 Office (708) 895-6647 Fax (708) 404-7544 Cell <a href="mailto:dkusch@msn.com">dkusch@msn.com</a>	Brian Flynn (800) 444-4744 Office (631) 423-1681 Fax <a href="mailto:bflynn@falconelec.com">bflynn@falconelec.com</a>	Bill Schoonmaker (410) 439-3032 Office (410) 439-3035 Fax (410) 371-6992 Cell <a href="mailto:bschoonmaker@falcon.com">bschoonmaker@falcon.com</a>	Joe Nadglowski (407) 788-6619 Office (407) 788-4303 Fax (800) 315-4720 Pager <a href="mailto:Jnadglowski@cfl.rr.com">Jnadglowski@cfl.rr.com</a>
Alaska Arizona California Colorado Hawaii Idaho Montana Nevada New Mexico Oregon Utah Washington Wyoming Western Canada	Illinois Indiana Iowa Kansas Kentucky Louisiana Michigan Minnesota Nebraska North Dakota Ohio South Dakota Texas Western Pennsylvania Wisconsin	Connecticut Eastern Canada Maine Massachusetts New Hampshire New York Northern New Jersey Rhode Island Vermont	Delaware Eastern Pennsylvania Maryland North Carolina Southern New Jersey Virginia West Virginia	Alabama Arkansas Florida Georgie Mississippi South Carolina Tennessee	